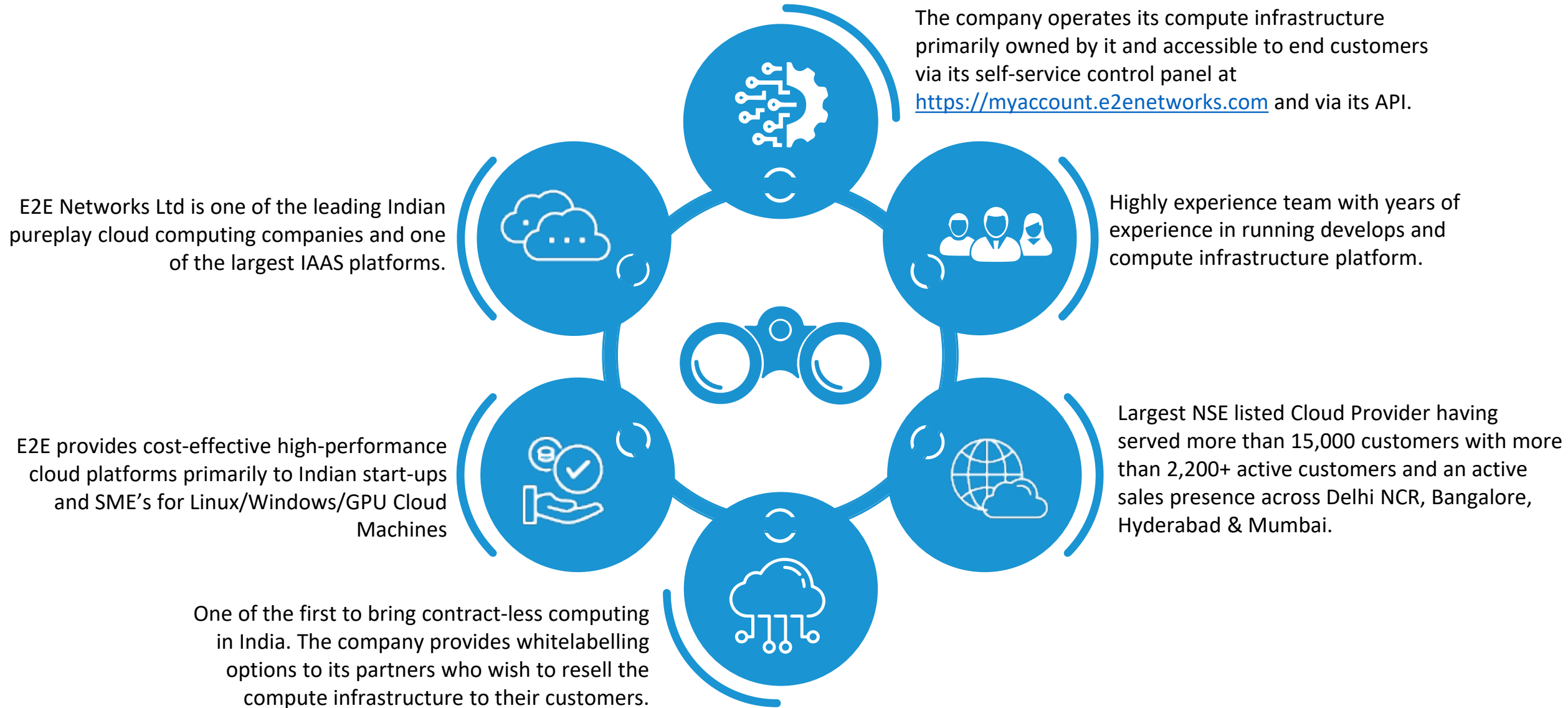




E2E Networks Limited

Earning Presentation – Q3/9M-FY23



Advantages & Benefits



High performance
Ranges from General purpose to Advanced Workloads
Production Grade Uptime/reliability



Simplified Choices for every need
Choose your required cloud server faster without overthinking



Bleeding Edge Compute
Latest generation CPU/GPU infrastructure
Faster Hardware refresh cycles



Data Lake
A cloud platform allows easy access to business-critical applications and distribution of data to different projects



No hidden costs
Pay only what you see



Business Agility
Reduced operational costs



GPU Acceleration
Advanced Cloud GPUs
One Click provisioning with NVIDIA VGPU/NGC platform



Fully Featured
Multi-Region Full Stack Cloud Platform



Self-Service Experience
Software Defined Infra for Developers & Data Scientists
DevOps in Production



Scalable
Easily Upgrade/Downgrade your server on demand as per your need





Q3-FY23 Financial Highlights

Revenue INR 169 Mn +23.4% YoY	EBITDA INR 84 Mn +25.4% YoY	EBITDA Margin 49.70% +79 Bps
PAT INR 22 Mn +37.5% YoY	PAT Margin 13.02% +134 Bps	Diluted EPS INR 1.50 +32.7% YoY

9M-FY23 Financial Highlights

Revenue INR 486 Mn +28.9% YoY	EBITDA INR 240 Mn +44.6% YoY	EBITDA Margin 49.38% +535 Bps
PAT INR 74 Mn +68.2% YoY	PAT Margin 15.23% +356 Bps	Diluted EPS INR 5.04 +65.8% YoY

Operational Highlights

- 1) Launch of More Autopay Options for our Customers:-** We have released the autopay with stripe payment gateway for Indian customers. Now there will be two payment gateway options for Indian customers. Also, we have released the Autopay feature for foreign customers.
- 2) Launch of PostgreSQL DBaaS** -PostgreSQL comes with many features that helps to manage data, no matter how big or small is the dataset. In addition to being free and open source , PostgreSQL is highly extensible aimed to help developers build applications, administrators to protect data integrity and build fault-tolerant environments.
- 3) Launch of Cloud GPU spot instances** – It will increase lower cost hourly options for our customers.
- 4) Launch of SDC3 series** - It comes with new features like Quick Service recovery, Snapshots and Images, Faster IOPS and faster launch times.
- 5) Role Based User Management options** - It allows multiple policies to be applied to a user.

Financial Overview



Quarterly Financial Performance



PARTICULARS (INR Mn)	Q3-FY23	Q3-FY22	Y-o-Y	Q2-FY23	Q-o-Q
Operational Revenue	169	137	23.4%	165	2.4%
Total Expenses	85	70	21.4%	82	3.7%
EBITDA	84	67	25.4%	83	1.2%
EBITDA Margins (%)	49.70%	48.91%	79 Bps	50.30%	(60) Bps
Other Income	2	0	NA	1	100.0%
Depreciation	56	51	9.8%	47	19.1%
Finance Cost	1	0	NA	1	NA
PBT	29	16	81.3%	36	(19.4)%
Tax	7	-	NA	10	(30)%
PAT	22	16	37.5%	26	(15.4)%
PAT Margins (%)	13.02%	11.68%	134 Bps	15.76%	(274) Bps
EPS (INR)	1.52	1.13	34.5%	1.83	(16.9)%
Diluted EPS (INR)	1.50	1.13	32.7%	1.81	(17.1)%

9M-FY23 Financial Performance



PARTICULARS (INR Mn)	9M-FY23	9M-FY22	Y-o-Y
Operational Revenue	486	377	28.9%
Total Expenses	246	211	16.6%
EBITDA	240	166	44.6%
<i>EBITDA Margins (%)</i>	<i>49.38%</i>	<i>44.03%</i>	<i>535 Bps</i>
Other Income	4	2	100.0%
Depreciation	141	123	14.6%
Finance Cost	3	1	200.0%
PBT	100	44	127.3%
Tax	26	-	NA
PAT	74	44	68.2%
<i>PAT Margins (%)</i>	<i>15.23%</i>	<i>11.67%</i>	<i>356 Bps</i>
EPS (INR)	5.10	3.05	67.2%
Diluted EPS (INR)	5.04	3.04	65.8%

Historical Income Statement



PARTICULARS (INR Mn)	FY20	FY21	FY22	9M-FY23
Operational Revenue	251	353	519	486
Total Expenses	263	250	289	246
EBITDA	(12)	103	230	240
EBITDA Margins (%)	NA	29.18%	44.32%	49.38%
Other Income	22	10	3	4
Depreciation	101	123	178	141
Finance Cost	2	2	2	3
PBT	(93)	(12)	53	100
Tax	0	-	(12)	26
PAT	(93)	(12)	65	74
PAT Margins (%)	NA	NA	12.52%	15.23%
EPS (INR)	(6.54)	(0.86)	4.46	5.10
Diluted EPS (INR)	(6.54)	(0.86)	4.44	5.04

Historical Balance Sheet



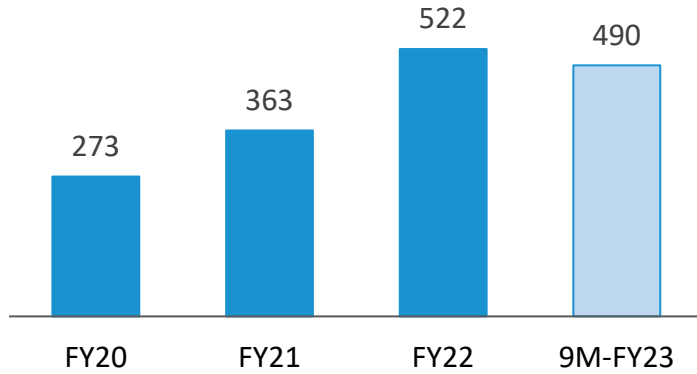
PARTICULARS (INR Mn)	FY21	FY22	H1-FY23
EQUITY & LIABILITIES			
Equity	274	385	439
(A) Share Capital	144	145	145
(B) Other Equity	130	240	294
Non-current Liabilities	7	26	39
(A) (i) Long term Borrowings	-	6	4
(ii) Lease Liability	-	8	17
(B) Long-term Provisions	6	6	7
(C) Deferred Tax Liabilities	1	6	10
Current Liabilities	85	69	92
(A) (i) Short term Borrowings	38	3	4
(ii) Lease Liability	-	4	14
(B) Trade Payables	22	23	33
(C) Other Financial Liabilities	12	12	11
(D) Short-term Provisions	-	-	0
(E) Other Current Liabilities	13	27	30
GRAND TOTAL - EQUITIES & LIABILITES	366	480	570

PARTICULARS (INR Mn)	FY21	FY22	H1-FY23
ASSETS			
Non-Current Assets	282	386	413
(A) Property, Plant & Equipment	199	226	242
(B) Other Intangible Assets	66	132	132
(C) Loans and Advances	-	-	-
(D) Non-Current Tax Assets (Net)	17	16	8
(E) Right of Use Asset	-	12	30
Current Assets	84	94	157
(A) Trade Receivables	3	1	3
(B) Cash & Cash Equivalents	7	38	55
(C) Investments	-	-	67
(D) Other Bank Balance	45	30	-
(E) Other Financial Assets	18	20	24
(F) Other Current Assets	11	5	8
GRAND TOTAL – ASSETS	366	480	570

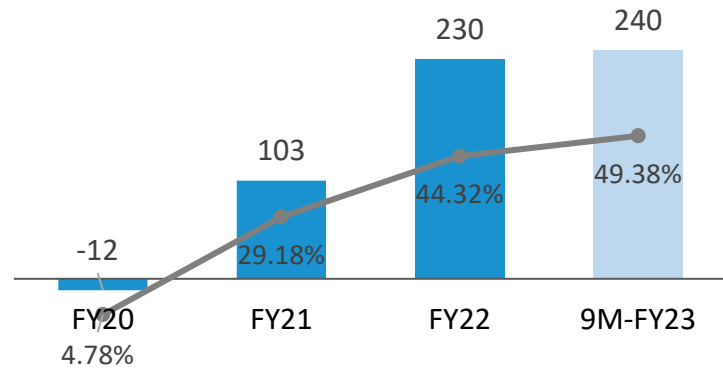
Key Financial Metrics



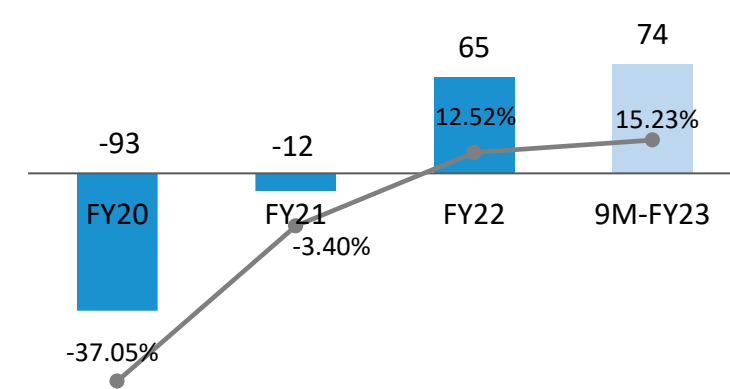
Total Revenues (INR Mn)



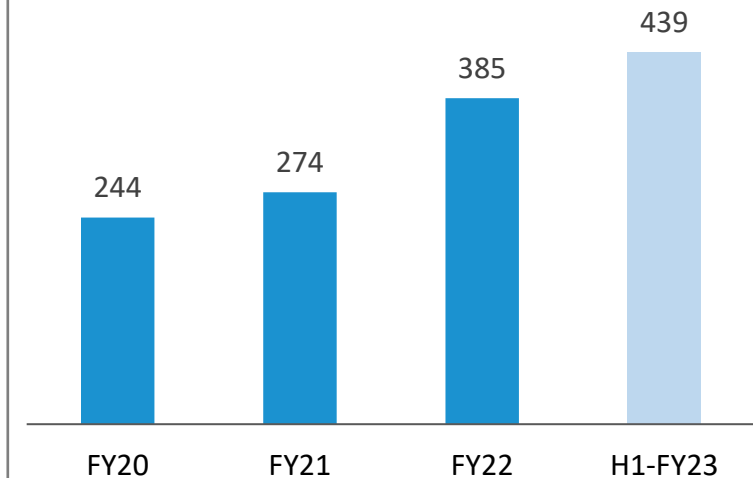
EBITDA (IN Mn) & EBITDA Margins (%)



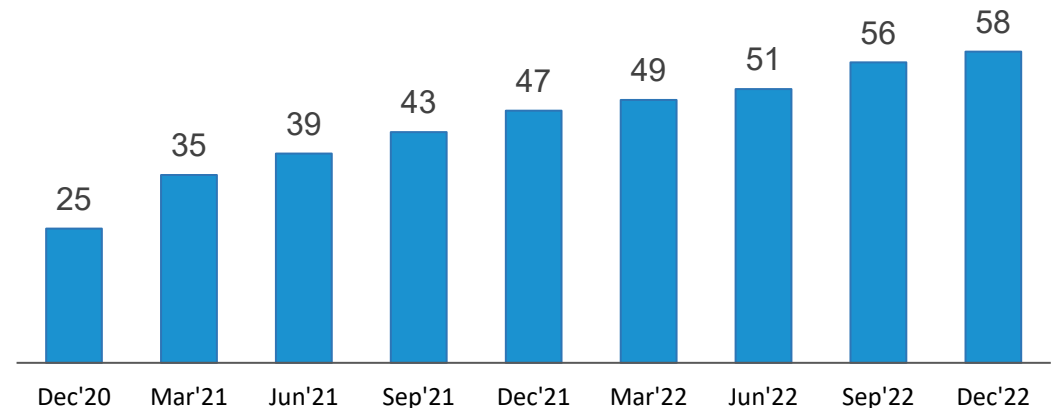
PAT (INR Mn) & PAT Margins (%)



Net Worth (INR Mn)

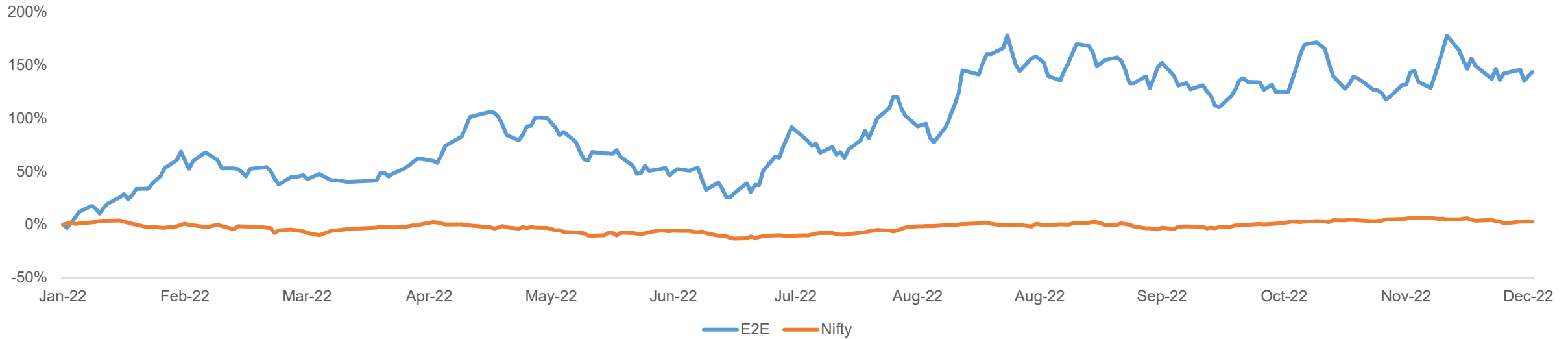


Monthly Recurring Revenue (INR Mn)



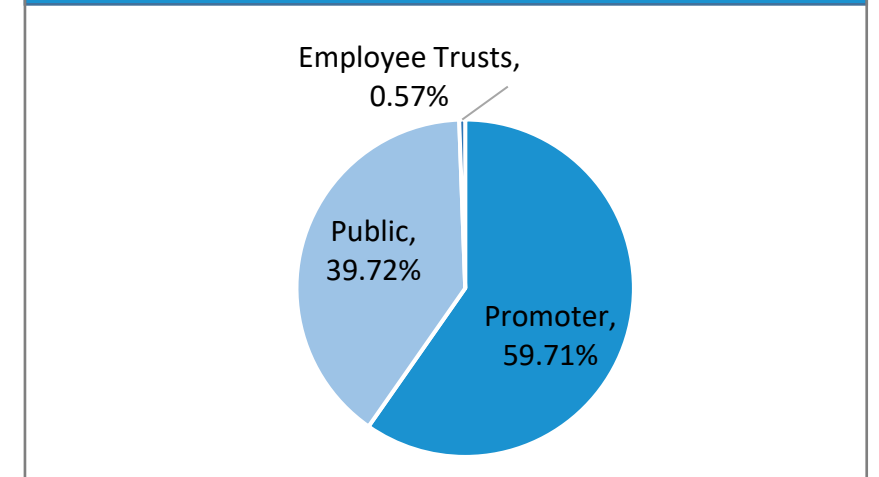


1 Year Stock Performance (Upto 31st December, 2022)



Price Data (As on 31 st December, 2022)	INR
Face Value	10
CMP	191.1
52 Week H/L	228.7 / 74.6
Market Cap (Mn)	2766.2
No. of Share outstanding (Mn)	14.5
1 Year Avg. Trading Volume ('000)	11.3

Shareholding Pattern (As on 31st December, 2022)



Disclaimer



E2E Networks Limited

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of E2E Networks Limited ("Company"), which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment.

Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities in any jurisdiction, including the United States. No part of it should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities. None of our securities may be offered or sold in the United States, without registration under the U.S. Securities Act of 1933, as amended, or pursuant to an exemption from registration there from.

This presentation is confidential and may not be copied or disseminated, in whole or in part, and in any manner.

Valorem Advisors Disclaimer:

Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in personal or company capacity of the Company under review.



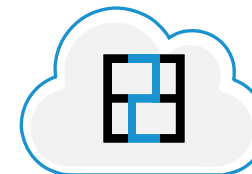
For further details please contact our Investor Relations Representatives:

VALOREM ADVISORS

Mr. Anuj Sonpal

Tel: +91-22-49039500

Email: e2e@valoremadvisors.com



You can also reach the company directly on:

E2E Networks Ltd.

Email: investors@e2enetworks.com

Website: <https://www.e2enetworks.com/>



THANK YOU